

# *Medicare Demonstration Directory for Home Medical Products*

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**Important new information  
for Medicare recipients  
in Polk County, Florida**





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## **Medicare's new medical supply program for Polk County**

**M**edicare is changing how you rent or buy medical supplies and equipment for health care at home. If you or a family member uses medical supplies or equipment (such as oxygen or a hospital bed), read this booklet to find out how a new Medicare program can help you save money.

Starting in October 1999, you will need to buy medical supplies or rent equipment from a list of preferred suppliers. These suppliers are preferred by Medicare because they have agreed to provide you with the best price and service in your area. If you go to other suppliers, you will have to pay the cost of the medical supplies or equipment yourself.

This guide helps you find a Medicare-preferred supplier for what you need.

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***Note: If you do not need medical supplies or equipment for health care at home, there will be no changes in your Medicare benefits.***

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### **Why Medicare is starting a new program**

**M**edicare wants to be sure you get good service and that you are not paying too much for the supplies you need. Medicare is finding new ways to save you money.

This preferred supplier program is a demonstration program. A demonstration program is a small, local program that will show if money can be saved and services improved. If a demonstration program is successful, other areas of the country can adopt it to save money and improve services.

In this demonstration, Medicare is asking you to use certain suppliers when you buy medical supplies or rent medical equipment. These companies competed to serve you, by promising lower prices and better service than other suppliers serving Polk County, Florida. A directory of these companies starts on page 7.

There are many benefits to this program:

- You will pay less out-of-pocket than you do now for the equipment and supplies included in the program.
- You will receive higher quality services and products because Medicare has thoroughly reviewed these suppliers.
- This program will save money for Medicare, so that it can serve you better in the coming years.

This program will end in 2002. After the program ends, you can buy and rent equipment as you have in the past. If this program is successful, Medicare may continue the program, or even expand it nationwide.

### **How the program works**

**T**he program begins October 1, 1999, for Medicare Part B recipients who live in Polk County. If you need any of the following equipment or supplies, you need to rent or buy them from a preferred supplier:

- oxygen, equipment and related supplies,
- hospital beds and accessories,
- enteral nutrition products,
- surgical dressings, and/or
- urological supplies,

When you buy or rent from a preferred supplier, you pay only 20% of the Medicare price for your supplies (after your annual \$100 deductible). Medicare will pay the rest directly to the supplier. You do not need to file any claims to Medicare.

You are asked to rent or purchase only the items listed above from the preferred suppliers. If you use any other home medical equipment, you can continue to buy them as you have in the past. Your relationships with doctors, hospitals and health care providers will not change.

### **You may keep your current rental arrangements**

Starting October 1, you must buy or rent the products listed above from preferred suppliers in order for Medicare to pay for the items.

But if you currently rent

- a hospital bed,
- oxygen equipment, or
- an enteral nutrition pump

you may continue to rent from your current supplier. However, your supplier will have to accept Medicare's prices.

**If you travel**

In some cases, your preferred supplier may be able to make arrangements with another supplier for you while you are traveling.

If you are traveling outside of Polk County, and your preferred supplier cannot provide the items or services you need, you can buy them from other companies. Medicare will use its usual payment policy in these instances.

**What if I buy or rent from a supplier that is not listed here?**

If you get these products from another supplier in error, Medicare will still pay for them during a two-month grace period. But after this grace period, Medicare will deny claims for items from companies that are not on the preferred list.

**If you do not use a preferred supplier for the products included in this program, you will be responsible for paying the full cost.**

The exception to this, is if you currently rent a hospital bed, oxygen equipment, or an enteral nutrition pump, and your supplier agrees to accept Medicare's prices.

**For more information**

If you have questions about this program, there are two numbers you can call. Call toll-free

**(888) 289-0710**  
Monday – Friday  
9:00 a.m. – 5:00 p.m.

Medicare also has a person who works in Lakeland to answer your questions about this program. She can meet with you, members of your club, or chapter, and with medical professionals.

**Carmen Narganes**  
**(941) 644-4475**



### **Directory of Medicare-preferred suppliers**

**T**his directory lists preferred suppliers in alphabetical order. Checkmarks show the products available from each supplier.

Companies not listed in this directory are not preferred by Medicare to provide the products listed on page 4. If you use companies not listed here, you will have to pay the cost yourself.

## Medicare-preferred suppliers

American Home Patient  
6301 Benjamin Road, Suite 107  
Tampa, FL 33634  
Phone: (813) 885-9578  
Hours: Monday – Friday, 8:30 a.m. – 5:30 p.m.  
Serving ZIP codes: 33801-33807, 33809-33811, 33813,  
33815, 33823, 33830, 33831, 33839, 33840,  
33844, 33845, 33849, 33860, 33863, 33880-33885,  
33888, 34759

Comprehensive Health Care Services of America, Inc.  
1420 Gemini Boulevard, Suite 2  
Orlando, FL 32837  
Phone: (800) 606-8222 or (407) 251-1500  
Hours: 24 hours a day, 7 days a week  
Serving all of Polk County

Encore Respiratory, Inc.  
685 South Lakeshore Way  
Lake Alfred, FL 33850  
Phone: (941) 401-3762  
Hours: Monday – Friday, 9:00 a.m. – 5:00 p.m.  
Serving all of Polk County

Global Medical, Inc.  
3049 Dranefield Road, #4  
Lakeland, FL 33811  
Phone: (800) 710-4959  
Hours: Monday – Friday, 8:30 a.m. – 6:00 p.m.  
Serving all of Polk County

## Demonstration products

- ✓ Oxygen, equipment & supplies
- ✓ Hospital beds & accessories
- ✓ Enteral nutrition, equipment & supplies

- ✓ Oxygen, equipment & supplies
- ✓ Hospital beds & accessories
- ✓ Enteral nutrition, equipment & supplies
- ✓ Surgical dressings
- ✓ Urological supplies

- ✓ Oxygen, equipment & supplies

- ✓ Oxygen, equipment & supplies
- ✓ Hospital beds & accessories
- ✓ Enteral nutrition, equipment & supplies

## Medicare-preferred suppliers

Health Care Diagnostics, Inc.

902 Magnolia Avenue

Auburndale, FL 33823

Phone: (941) 965-8510

Hours: Monday – Friday, 8:30 a.m. – 5:00 p.m.

Serving all of Polk County

Home Care Medical Services of Polk County, Inc.

1641 East Memorial Boulevard

Lakeland, FL 33801

Phone: (941) 687-9690

Hours: Monday – Friday, 8:00 a.m. – 6:30 p.m.

Serving all of Polk County

Home Care Supply

1924 Barton Park Road, #2407

Auburndale, FL 33823

Phone: (800) 219-7444 or (941) 967-4400

Hours: 24 hours a day, 7 days a week

Serving all of Polk County

Housecall Medical Equipment

1911 U.S. Highway 301 North, Suite 180

Tampa, FL 33619

Phone: (800) 887-1060 or (813) 663-9119

Hours: Monday – Friday, 8:00 a.m. – 5:00 p.m.

Serving ZIP codes: 33801, 33803, 33805, 33809, 33811,  
33813, 33823, 33830, 33831, 33839, 33849, 33856,  
33860, 33880, 33881, 33884

## Demonstration products

- ✓ Oxygen, equipment & supplies
- ✓ Hospital beds & accessories
- ✓ Enteral nutrition, equipment & supplies

- ✓ Oxygen, equipment & supplies
- ✓ Hospital beds & accessories
- ✓ Enteral nutrition, equipment & supplies

- ✓ Oxygen, equipment & supplies

- ✓ Oxygen, equipment & supplies
- ✓ Hospital beds & accessories

## Medicare-preferred suppliers

Jernigan Healthcare, Inc.  
8649 North Hines Avenue, #1013  
Tampa, FL 33614  
Phone: (800) 803-6041  
Hours: Monday – Friday, 8:30 a.m. – 5:00 p.m.  
Serving all of Polk County

Medi-Health Care, Inc.  
401 Bartow Road  
Lakeland, FL 33801  
Phone: (800) 741-1511 or (941) 686-0300  
Hours: Monday – Friday, 8:30 a.m. – 5:30 p.m.;  
Saturday 9:00 a.m. – 2:00 p.m.  
Serving all of Polk County

Medical Technology Solutions, Inc.  
3014 U.S. Highway 301 North, Suite 500  
Tampa, FL 33619  
Phone: (800) 557-7112 or (813) 621-7112  
Hours: 24 hours a day, 7 days a week  
Serving all of Polk County

Medline Health Care Co.  
10601 Southport Drive  
Orlando, FL 32824  
Phone: (877) 361-1234  
Hours: Monday – Friday, 8:00 a.m. – 5:00 p.m.  
Serving all of Polk County

## Demonstration products

- ✓ Surgical dressings
- ✓ Urological supplies

- ✓ Oxygen, equipment & supplies
- ✓ Hospital beds & accessories
- ✓ Enteral nutrition, equipment & supplies
- ✓ Urological supplies

- ✓ Surgical dressings

- ✓ Enteral nutrition, equipment & supplies
- ✓ Surgical dressings
- ✓ Urological supplies

## Medicare-preferred suppliers

### Med-Services Network

2539 South Florida Avenue

Lakeland, FL 33803

Phone: (800) 669-6698 or (863) 680-1110

Hours: Monday – Friday, 9:00 a.m. – 5:00 p.m.

Serving ZIP codes: 33801-33807, 33809-33811, 33813, 33815, 33820, 33823, 33830, 33831, 33835-33839, 33841, 33843, 33844, 33845, 33846, 33847, 33849, 33850, 33860, 33863, 33867, 33868, 33877, 33880-33885, 33888

### Respitek Medical Services

8257 Causeway Boulevard

Tampa, FL 33619

Phone: (800) 282-7002

Hours: Monday – Friday, 8:00 a.m. – 5:00 p.m.

Serving all of Polk County

### Sun Factors, Inc.

2322 Lakeland Hills Boulevard

Lakeland, FL 33801

Phone: (888) 293-6500 or (941) 603-9531

Hours: Monday – Friday, 9:00 a.m. – 5:00 p.m.

Serving all of Polk County

### VNA Homecare, Inc.

102 West Pineloch Avenue, Suite 11

Orlando, FL 32806

Phone: (407) 856-8344

Hours: Monday – Friday, 8:30 a.m. – 5:00 p.m.

Serving ZIP codes: 33836, 33837, 33844, 33845, 33868, 34759



## Demonstration products

✓ Oxygen, equipment & supplies

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✓ Urological supplies

✓ Oxygen, equipment & supplies  
✓ Hospital beds & accessories

MEDICARE DMEPOS COMPETITIVE  
BIDDING DEMONSTRATION, AG-400  
PALMETTO GBA  
PO BOX 100164  
COLUMBIA, SC 29202-3164  
1-888-289-0710

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Charlotte, NC